

News Release

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A-DEC ACQUIRES DEAN DENTAL SYSTEMS

Newberg-based A-dec, Inc. announced that they have acquired the assets of Dean Dental Systems, effective today.

A-dec is the largest privately-owned dental equipment manufacturer in the world. Dean Dental Systems is a Midwest based manufacturer of mechanical room solutions.

Dean Dental Systems manufactures environmentally friendly Dry Vacuum Systems, Oil Free Compressors, and other products including remote controls, tandem vacuum systems, water safety valves, mini oil free compressors, and complete systems. Dean Dental Systems also provides remote monitoring services for their mechanical room equipment.

A-dec President and CEO Scott Parrish and COO Marv Nelson announced the acquisition to employees in Newberg, Oregon.

“At A-dec, we believe in empowering dentists to focus on what truly matters most: their patients,” said Nelson. “By expanding our products and services to include both the dental operatory and mechanical room, we can deliver reliable, creative solutions for the entire dental office. Bringing the innovation that Dean Dental has accomplished under the roof of A-dec’s reputation for quality, reliability and taking care of the customer will serve as a key differentiator.”

Dean Dental Systems’ manufacturing facility will remain in Fenton, Missouri. The company’s employees, including co-owners Patrick Hertel and Bill Henning, will remain with the company under A-dec general management.

Legacies of Innovation

A-dec was co-founded by husband and wife team Ken and Joan Austin in 1964. They grew A-dec into the largest privately owned dental manufacturing company in the United States, Newberg’s largest employer and the foundation for a lifetime of philanthropy and community involvement that will be felt throughout Oregon and the world for generations to come. Joan passed away in 2013, and Ken passed away earlier this year in May.

A-dec has been led by CEO and President Scott Parrish, son in law of Ken and Joan, since 2004, with Marv Nelson taking on the role of Executive VP and COO in 2016. In 2013, the company appointed a

seven-member Board of Directors. 55 years after its inception, A-dec is recognized as a global leader with continued growth; while maintaining its Mission of providing a quality environment where people work together for the betterment of dentistry worldwide. A-dec has over 1,300 employees. The company markets its manufactured dental products, including dental chairs, delivery systems, dental lights, and dental furniture in more than 100 countries worldwide.

Patrick Hertel began inventing products for the dental mechanical room in 2006. He founded Dean Dental Systems in 2012 and co-owns the company with Bill Henning. Prior to starting Dean Dental Systems, Hertel spent nearly 20 years custom designing compressors and vacuum systems for some of the largest companies in the US. Upon turning his creative attention towards the dental industry, Hertel discovered that the three industry leading providers of mechanical room equipment were utilizing design and technology that was 15 to 30 years dated. Dean Dental Systems introduced the dental industry's first Variable Speed Dry Vacuum System in 2007. This product featured variable speed technology and energy efficient dry vacuum pump to reduce power consumption and eliminate water and sewage costs. The Dean Dental Guardian Remote Monitoring Service was the first dental manufacturer to live monitor mechanical room equipment.

Today, Dean Dental System's focus is on delivering products and services that champion efficiency and dependability for dental professionals in the United States.

Acquisition Transition

Dean Dental will continue to operate from their Fenton location with A-dec general management, creating products as *Dean Dental Systems by A-dec*. These products are available for purchase in the United States only at this time.

Existing Dean Dental Systems customers may contact Dean Dental regarding technical support, warranty, and other queries. New customers may visit www.deandentalsystems.com or www.a-dec.com for information about either company.